

► Professor **George S. Geis** teaches Contracts, Legal Issues in Corporate Finance, and other Law & Business courses. His recent research looks at how blockchain technology could change corporate law and how shares are traced.

Law and Business

UVA'S CORPORATE LAW FACULTY are leaders in their fields and former practitioners who bring their expertise to bear on their research.

► **Jay Butler's** work has revealed insights on corporations and how they can lead through global governance and policymaking.

► **Quinn Curtis**, an expert on mutual funds and retirement accounts, joined **Michal Barzuza** in writing a paper on millennial influence in corporate governance, which was named among the top 10 corporate and securities law articles of the year.

► **Mitu Gulati** is one of the world's leading experts on sovereign debt restructuring and helping countries in financial distress.



► Four of **Cathy Hwang's** articles have been named among the top 10 corporate and securities law articles of the year.

► In addition to being an expert on the regulation of financial markets and businesses, **Kim Krawiec** writes on "taboo trades" such as commercial surrogacy, egg and sperm markets, and sex work.

► A former dean of the Law School, **Paul G. Mahoney** is the author of "Wasting a Crisis: Why Securities Regulation Fails."

► An expert in public international law, **Pierre-Hugues Verdier** is the author of "Global Banks on Trial: U.S. Prosecutions and the Remaking of International Finance."

The John W. Glynn Jr. Law & Business Program builds a bridge between law school and the actual practice of business law.

By integrating business and legal analysis into the law school classroom, the program better prepares students to serve their future clients from day one.

The program is designed for students aspiring to structure and negotiate business transactions, advise company directors and management, represent businesses in litigation and disputes, begin their careers in a corporate position, or serve in government regulatory agencies.

Students who participate in the program gain experience with the types of sophisticated and challenging projects they will encounter in their careers.

LAW & BUSINESS CURRICULUM

Students can take advantage of an extensive set of curricular opportunities that allow them the flexibility to sample according to their interests or dive deep.

Business Methods and Skills

For students without a financial background, courses taught by UVA's business and law faculty lay a foundation for understanding the corporate world. They include Accounting and Corporate Finance, Corporate Strategy and other classes focused on business skills.

Core Courses

Core business law courses include Corporations, Securities Regulation, Bankruptcy, Employment, Environmental Law, Income Tax, Antitrust and Intellectual Property.

Enhanced Core Law & Business Courses

Students who have taken the introductory Accounting and Corporate Finance course or who have equivalent experience are eligible to take enhanced versions of core Law & Business courses that incorporate finance and quantitative concepts. These typically include Corporations, Securities Regulation, Secured Transactions, Corporate Finance, and Mergers and Acquisitions, which are often taught by resident faculty members with graduate degrees in economics or finance.

► Andrew Teal '22 and Max Ain '22 won the inaugural Transactional Law Competition, a moot court-type competition that tests aspiring M&A lawyers' negotiating skills.



CONTACT

LAW AND BUSINESS
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ADVANCED COURSES

Typically offered in small seminar settings, advanced courses prepare students for real-world situations and teach students how to use the law to find constructive solutions to business problems. Top practitioners from law firms, business and government, as well as UVA faculty, engage students in hands-on exercises, such as deal-structuring, negotiating and counseling.

RECENT COURSES

The In-House Lawyer: Duties And Tensions, taught by David Leitch, former general counsel and vice chair of Bank of America, and Deborah Majoras, former chief legal officer and secretary for Procter & Gamble.

International Business Negotiation, with Kenneth Starling, a retired DLA Piper partner and former official in the Justice Department's Antitrust Division.

Topics In Public Equity Investing, taught by Barney Wilson, founder and portfolio manager of Robious Capital.

The Corporate Law Of HBO's "Succession," taught by Professor Cathy Hwang and Peter Lyons, a legal consultant for the show.

SELECT COURSES AND SEMINARS

- Big Law and the Profession (and Business) of Law
- Complex Commercial Contract Negotiations
- Corporate Litigation in the Delaware Court of Chancery
- Corporate Transactions—Startup to Exit
- Corporations
- Corporations, Investors and ESG
- Critical Perspectives in Business Law
- Cryptocurrency Law and Policy
- Current Issues in Corporate Law and Governance
- Deals
- Derivatives Markets and Their Regulation
- Emerging Growth Companies and Venture Capital Financing: Principles and Practice
- Energy and Environmental Products Trading and Commodities Regulation
- Federal Regulation of Investment Companies
- Franchise Law
- Global Business and International Corruption
- International Business Transactions
- International Debt Transactions: Sovereign Debt Crises
- International Investment Law
- Israeli Business Law and Innovation
- Law of Public-Private Partnerships
- LawTech
- Management of BigLaw Firms: Balancing Culture and Profits
- Mergers and Acquisitions
- Nonprofit Organizations
- Quantitative Methods
- Repugnant Transactions
- Secured Transactions
- Securities Regulation
- Topics in Private Company Acquisitions
- Transactional Approach to Mergers and Acquisitions
- Truth, Lies and Statistics for Lawyers

CLINICS

- Community Solutions Clinic
- Economic and Consumer Justice Clinic
- Employment Law Clinic
- Entrepreneurial Law Clinic
- Nonprofit Clinic
- Patent and Licensing Clinic

These courses represent the 2020-23 school years. Not all courses are offered every year.

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Beyond the Curriculum

Students can access a variety of extracurricular activities, including:

- The Virginia Law & Business Review, a leading student-edited business law journal
- Rivanna Investments, a student organization dedicated to learning the art of intelligent investing
- Virginia Law & Business Society, which has sponsored academic, professional and social activities since its founding in 1981
- Related groups include the JD/MBA Society, the Virginia Employment and Labor Law Association, and the Health Law Association.

Alumni in the corporate world.

Virginia ranks third after Harvard in the number of chief legal officers at the nation's top 500 companies. Alumni lead these legal divisions:

- The Carlyle Group
- Chevron
- CVS Health
- HanesBrand
- The Hershey Co.
- NBC Universal
- Netflix
- Sallie Mae
- Verizon and more



► David Hyman '96 has served as general counsel of Netflix since 2002.



► Grace Fu '09 is the general counsel for Booking Holdings Inc. companies KAYAK and OpenTable.



► Dasha Smith '98 became executive vice president and chief administrative officer for the NFL in 2019.