THE JOHN W. GLYNN, JR. LAW & BUSINESS PROGRAM builds a bridge between law school and the actual practice of business law. By integrating business and legal analysis into the law school classroom, the program better prepares students to serve their future clients from day one.

The program is designed for students aspiring to structure and negotiate business transactions, advise company directors and management, represent businesses in litigation and disputes, begin their careers in a corporate position, or serve in government regulatory agencies.

Students who participate in the program gain experience with the types of sophisticated and challenging projects they will encounter in their careers.

CURRICULUM Students can take advantage of an extensive set of curricular opportunities that allow them the flexibility to sample according to their interests or dive deep.

BUSINESS METHODS AND SKILLS For students without a financial background, courses taught by UVA’s business and law faculty lay a foundation for understanding the corporate world. They include Accounting and Corporate Finance, Corporate Strategy and other classes focused on business skills.

CORE COURSES Core business law courses include Corporations, Securities Regulation, Bankruptcy, Employment, Environmental Law, Income Tax, Antitrust and Intellectual Property.

ENHANCED CORE LAW & BUSINESS COURSES Students who have taken the introductory Accounting and Corporate Finance course or who have equivalent experience are eligible to take enhanced versions of core Law & Business courses that incorporate finance and quantitative concepts. These typically include Corporations, Securities Regulation, Secured Transactions, Corporate Finance, and Mergers and Acquisitions, which are often taught by resident faculty members with graduate degrees in economics or finance.
Typically offered in small seminar settings, advanced courses prepare students for real-world situations and teach students how to use the law to find constructive solutions to business problems. Top practitioners from law firms, business and government, as well as UVA faculty engage students in hands-on exercises, such as deal-structuring, negotiating and counseling.

**RECENT COURSES**

**LAW AND FINANCE OF VENTURE CAPITAL-BACKED FIRMS**, taught by Professor Quinn Curtis and entrepreneur and lawyer Rob Masri ’96

**INTERNATIONAL BANKING TRANSACTIONS**, taught by Christof Fritzen, former managing director of Deutsche Bank AG

**THE FED, THE FINANCIAL CRISIS AND ITS AFTERMATH**, taught by Ned Kelly ’81, a former top executive at Citigroup

**CORPORATE STRATEGY and LEADERSHIP AND TEAM MANAGEMENT**, taught by Jim Donovan, a managing director of Goldman Sachs

**TRANSACTIONAL APPROACH TO MERGERS AND ACQUISITIONS**, taught by Lou Kling and Eileen Nugent, partners at Skadden, a leading corporate law firm

**THE VIRGINIA LAW & BUSINESS REVIEW**, one of only a few student-edited business law journals among top law schools; **RIVANNA INVESTMENTS**, a student organization dedicated to learning the art of intelligent investing; and the **VIRGINIA LAW & BUSINESS SOCIETY**.

The Law School sponsors speakers and conferences on business topics throughout the year, and UVA hosts an annual entrepreneurship competition with a cash prize.

**SELECT COURSES AND SEMINARS**

A Beginner’s Guide to Private Equity Fund Formation Administrative Law Advanced Topics in Securities Regulation Agency and Partnership Antitrust Banking Bankruptcy Corporate Finance Corporate Strategy Corporate Tax Corporations Current Issues in Corporate Law and

**CLINICS**

Employment Law Clinic Entrepreneurial Law Clinic Patent and Licensing Clinic I and II

**ADVANCED COURSES**

**BEYOND THE CURRICULUM**

**CLINICS**

Employment Law Clinic Entrepreneurial Law Clinic Patent and Licensing Clinic I and II

**ADVANCED COURSES**

Leadership and Team Management, taught by Jim Donovan, a managing director of Goldman Sachs

**TRANSACTIONAL APPROACH TO MERGERS AND ACQUISITIONS**, taught by Lou Kling and Eileen Nugent, partners at Skadden, a leading corporate law firm

**THE FED, THE FINANCIAL CRISIS AND ITS AFTERMATH**, taught by Ned Kelly ’81, a former top executive at Citigroup

**Corporate Strategy**

**Corporate Tax**

**Corporations**

**Current Issues in Corporate Law and Governance**


**VI RGINIA RANKS SECOND AF TER HAR VARD**

In the number of chief legal officers at the nation’s top 500 companies.

**ALUMNI LEAD LEGAL DIVISIONS AT:**

**BANK OF AMERICA**

**THE CARLYLE GROUP**

**CHEVRON**

**CVS CAREMARK**

**THE HONEST COMPANY**

**NBC UNIVERSAL**

**NETFLIX**

**VERIZON**

**AND MORE.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Professors Paul G. Mahoney’s book, “Wasting a Crisis: Why Securities Regulation Fails,” counters prevailing ideas that a flurry of regulations can solve financial crises. Mahoney testified at a U.S. HOUSE FINANCIAL COMMITTEE hearing regarding the aftereffects of the Dodd-Frank legislation.**

**Professors Paul G. Mahoney’s book, “Wasting a Crisis: Why Securities Regulation Fails,” counters prevailing ideas that a flurry of regulations can solve financial crises. Mahoney testified at a U.S. HOUSE FINANCIAL COMMITTEE hearing regarding the aftereffects of the Dodd-Frank legislation.**

**These courses represent the 2015-18 academic years. Not all courses are offered every year. For a full list, see www.law.virginia.edu/business or the viewbook concentrations list.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**

**Top attorneys frequently teach short courses in the school’s LAW & BUSINESS PROGRAM, including Simpson Thacher & Bartlett partner PETER ROBBINS ’98, who recently taught a course that allowed students to create and manage a hypothetical “Big Law” firm.**